

**FIRATO
SERVICE CO., INC.**



Janitorial Services Agreement

CLIENT: South Santa Clara Valley Memorial District

Gilroy Veterans Memorial Hall

ATTENTION: James Gargiulo
408-842-3838
executivedirector@sscvmemorialdistrict.org

DELIVERED ON: 6/11/2024

SUBMITTED BY: Nick Firato

**COMMUNICATION
CONSISTENCY
COMMITMENT**



FIRATO
SERVICE CO., INC.

**COMMUNICATION
CONSISTENCY
COMMITMENT**

Dear James,

Thank you for giving Firato Service Co., Inc. the opportunity to provide a proposal for janitorial services for the Gilroy Veterans Memorial Hall located in Gilroy. Our janitorial firm has been providing janitorial services to the entire Bay Area, Salinas, and Monterey for over 40 years. We take pride in our ability to provide the communication, consistency, and commitment that it takes to properly service our client's facilities. We look forward to the opportunity to provide our proven core principles to Gilroy Veterans Memorial Hall and your hard working staff.

Firato Service Co., Inc. is the answer to an increasing demand in Building Maintenance from Property Managers, Owners, Government agencies wants: (1) Clean, reliable and courteous services in a productive and clean environment (2) direct and quick access/ response for emergency maintenance services (3) direct communication with line supervisors, operations and account managers, followed up with written reports on building inspections, and (4) access at a cost they can afford. Firato Service Co., Inc's mission is to make your facilities trouble free, clean, and ready for business.

Firato Service Co., Inc's personnel will manage the activities, under the terms and conditions listed in in our Cost Analysis under the Type of Service and Accommodations section. This information can also be found under Exhibit A in each of our proposed Annual Service Contracts.

We thank you for the opportunity to provide you with a comprehensive proposal for janitorial services for your facility. We strongly believe that the services we provide will be a benefit for Gilroy Veterans Memorial Hall through our everyday reliable services. Our goal is to instill confidence in you, thus making it possible for you to spend your valuable time with your clients in a productive and clean environment.

Sincerely,

Nick Firato

Nick Firato
Marketing and Sales
Firato Service Co., Inc.



YOUR PROPOSAL, MONTHLY PRICING, AND SCOPE OF WORK

Customer: South Santa Clara Valley Memorial District
Gilroy Veterans Memorial Hall

Date: 6/10/2024

Address: 74 W. 6th Street, Suite A, Gilroy, CA 95020

Contact Person: James Gargiulo- Interim Executive Director
Phone: (408) 842-3838
Email: executivedirector@sscvmemorialdistrict.org

Firato Service Co., Inc.:

Contact Person: Nick Firato
Phone: 408-779-4101 x1501
Fax: 408-779-8011
Email: nick@firato.com

Type of Service and Accommodations:

- 3 days per week nightly janitorial service.
- Service days will be Monday, wed, Friday in the evenings after hours.
- Contractor to provide all janitorial equipment and supplies necessary.
- Gilroy Veterans Memorial Hall to provide all paper supplies, trash liners, hand soap, and all other restroom and office supplies needed.

Total Monthly Cost For Labor, Supervision, Equipment & Supplies:

\$1,575.00



NIGHTLY JANITORIAL SPECIFICATIONS FOR GILROY VETERANS MEMORIAL HALL

MAIN ENTRANCE AND LOBBY AREA:

- Clean entryway doors with a squeegee.
- Empty wastebaskets and replace liners.
- Vacuum interior and exterior entry mats.
- Sweep and mop lobby tile and grout flooring.
- Dust all horizontal surfaces.
- Ensure that main entrance area is clean and presentable.

HARD WALL OFFICE:

- Empty wastebaskets and replace liners.
- Dust all baseboards and partition trim.
- Vacuum all carpeted areas.
- Remove finger marks from all office partition glass.

MEMORIAL HALL:

- Clean entrance door partition glass.
- Sweep all Memorial Hall VCT flooring.
- Mop all Memorial Hall VCT flooring 1 x per week on Monday evenings.
- Dust all baseboards.
- Empty wastebaskets and replace liners.

RESTROOMS:

- Thoroughly clean and disinfect urinals, toilet bowls, sinks, faucets and showers.
- Polish chrome fixtures.
- Clean mirrors and wash splash marks from walls.
- Wipe all doors and woodwork, removing finger marks.
- Wet mop floors, using an effective disinfectant.
- Restock all products as needed.

KITCHEN AREA:

- Empty wastebaskets and replace liners.
- Wipe exterior of appliances.
- Wipe clean exterior of waste cans.
- Sweep and wet mop kitchen floor, using an effective disinfectant.
- Remove finger marks and smudges from cabinet faces and refrigerator.

SECURITY:

- No persons shall be admitted into the building by janitors.
- All doors and main access points shall be locked during and after each service.

QUALITY ASSURANCE:

- Supervisor will routinely inspect the facility to ensure quality assurance.
- Account manager will inspect facility on a periodic basis and will receive any service requests for additional services needed.



FIRATO
SERVICE CO., INC.

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OUR ANNUAL SERVICE CONTRACT AND GETTING STARTED

To contract Firato Service Co., Inc. for a one-year contract that automatically renews year after year please sign in the space provided below. Services are billed at the beginning of each month and due by the 30th of that same month. Our cancellation policy requires 30 days' written notice sent by certified mail by either party.

FIRATO
SERVICE CO., INC.

Communication. Consistency. Commitment.

Janitorial Service Agreement

THIS AGREEMENT (hereafter Agreement) is made by and between the FIRATO SERVICE COMPANY, Inc., An S-Corporation of the State of California (hereafter Contractor) and of **South Santa Clara Valley Memorial District Gilroy Veterans Memorial Hall** having its principal place of business at **74 W. 6th Street, Suite A, Gilroy, CA 95020** (hereafter Client) wherein Contractor agrees to provide and Client agrees to accept the services specified herein.

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

1. DESIGNATED REPRESENTATIVE.

James Gargiulo at phone number **408-842-3838** the representative of **South Santa Clara Valley Memorial District Gilroy Veterans Memorial** having and will administer this Agreement for and on behalf of CLIENT.

Nick Firato at phone number **408-779-4101 x1501** is the authorized representative for CONTRACTOR. Changes in designated representatives shall be made only after advance written notice to the other party.

2. NOTICES. Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties in writing, by first class mail, postage prepaid, or otherwise delivered as follows:

To CONTRACTOR:

Firato Service Company, Inc., 17485 Monterey Road, Suite #200, Morgan Hill, CA. 95037

To CLIENT:

South Santa Clara Valley Memorial District Gilroy Veterans Memorial, 74 W. 6th Street, Suite A, Gilroy, CA 95020

or at such other address or to such other person that the parties may from time to time designate. Notices and consents under this section, which are sent by mail, shall be deemed to be received five (5) days following their deposit in the U.S. mail.

3. SCOPE OF SERVICES. CONTRACTOR agrees to provide services to CLIENT in accordance with EXHIBIT A attached hereto and incorporated herein by reference.

4. TERM. CONTRACTOR shall commence performance on **7/1/2021** and end performance upon completion, but no later than **7/1/2022** unless otherwise directed by CLIENT or unless earlier terminated with a (30) day cancellation notice sent by **Certified Mail. Rate changes must be filed no later than 7/1/2022 to ensure client has 30 days to make a decision to continue or discontinue services. If no rate changes or notices are made prior to 7/1/2022 said service agreement will automatically renew for another one year term, and every year thereafter.**

5. COMPENSATION OF CONTRACTOR. CONTRACTOR shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B attached hereto and incorporated herein by reference. Billing shall be made by invoice, which shall include the contract number assigned by CLIENT and which is delivered to the address given in Section 2 NOTICES, above following completion of the increments identified on EXHIBIT B. Unless otherwise specified on EXHIBIT B, payment shall be net thirty (30) days from presentation of invoice.

6. INDEPENDENT CONTRACTOR. CONTRACTOR shall perform all of its services under this Agreement as an independent contractor and not as an employee of CLIENT. CONTRACTOR understands and acknowledges that it shall not be entitled to any of the benefits of CLIENT employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, workers' compensation and protection of tenure.

7. STANDARD OF PERFORMANCE. CONTRACTOR represents that it has the skills, expertise, and licenses/permits necessary to perform the services required under this Agreement. Accordingly, CONTRACTOR shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which CONTRACTOR is engaged. All products of whatsoever nature, which CONTRACTOR delivers to CLIENT pursuant to this Agreement, shall be prepared in a first class and workmanlike manner and shall conform to the standards of quality normally

observed by a person practicing in CONTRACTOR's profession. CONTRACTOR shall correct or revise any errors or omissions, at CLIENT'S request without additional compensation. Permits and/or licenses shall be obtained and maintained by CONTRACTOR without additional compensation.

8. TAXES. CLIENT shall not be responsible for paying any taxes on CONTRACTOR's behalf, and should CLIENT be required to do so by state, federal, or local taxing agencies, CONTRACTOR agrees to promptly reimburse CLIENT for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but not be limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and workers' compensation insurance.

9. CONFLICT OF INTEREST. CONTRACTOR covenants that CLIENT presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. CONTRACTOR further covenants that in the performance of this Agreement, no person having any such interest shall be employed by CONTRACTOR.

10. RESPONSIBILITIES OF CLIENT. CLIENT shall provide all information reasonably necessary by CONTRACTOR in performing the services provided herein.

11. OWNERSHIP OF DOCUMENTS. CLIENT shall be the owner of the following items incidental to this Agreement upon production, whether or not completed: all data collected, all documents of any type whatsoever, and any material necessary for the practical use of the data and/or documents from the time of collection and/or production whether or not performance under this Agreement is completed or terminated prior to completion. CONTRACTOR shall not release any materials under this section except after prior written approval of CLIENT.

No materials produced in whole or in part under this Agreement shall be subject to copyright in the United States or in any other country except as determined at the sole discretion of CLIENT. CLIENT shall have the unrestricted authority to publish, disclose, distribute, and other use in whole or in part, any reports, data, documents or other materials prepared under this Agreement.

12. RECORDS, AUDIT, AND REVIEW. CONTRACTOR shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of CONTRACTOR's profession and shall maintain such records for at least four (4) years following the termination of this Agreement. All accounting records shall be kept in accordance with generally accepted accounting practices. CLIENT shall have the right to audit and review all such documents and records at any time during CONTRACTOR's regular business hours or upon reasonable notice.

13. INDEMNIFICATION AND INSURANCE. CONTRACTOR shall agree to defend, indemnify and save harmless the CLIENT and to procure and maintain insurance in accordance with the provisions of EXHIBIT C attached hereto and incorporated herein by reference.

14. NONDISCRIMINATION. CLIENT hereby notifies CONTRACTOR that CLIENT's Unlawful Discrimination Ordinance (Article XIII of Chapter 2 Code) applies to this Agreement and is incorporated herein by this reference with the same force and effect as if the ordinance were specifically set out herein and CONTRACTOR agrees to comply with said ordinance.

15. NONEXCLUSIVE AGREEMENT. CONTRACTOR understands that this is not an exclusive Agreement and that CLIENT shall have the right to negotiate with and enter into contracts with others providing the same or similar services as those provided by CONTRACTOR as the CLIENT desires.

16. ASSIGNMENT. CONTRACTOR shall not assign any of its rights nor transfer any of its obligations under this Agreement without the prior written consent of CLIENT and any attempt to so assign or so transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.

17. TERMINATION.

A. By CLIENT. CLIENT may, by written notice to CONTRACTOR, terminate this Agreement in whole or in part at any time, whether for CLIENT's convenience or because of the failure of CONTRACTOR to fulfill the obligations herein. Upon receipt of notice, CONTRACTOR shall immediately discontinue all services affected (unless the notice directs otherwise).

For Convenience, CLIENT may terminate this Agreement upon thirty (30) days written notice sent by certified mail. Following notice of such termination, CONTRACTOR shall promptly cease work and notify CLIENT as to the status of its performance.

Notwithstanding any other payment provision of this Agreement, CLIENT shall pay CONTRACTOR for service performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall CONTRACTOR be paid an amount in excess of the full price under this Agreement nor for profit on unperformed portions of service. CONTRACTOR shall furnish to CLIENT such financial information as in the judgment of CLIENT is necessary to determine the reasonable value of the services rendered by CONTRACTOR.

For Cause, Should CONTRACTOR default in the performance of this Agreement or materially breach any of its provisions, CLIENT may, at CLIENT's sole option, terminate this Agreement by written notice, which shall be effective upon receipt by CONTRACTOR.

18. By CONTRACTOR. Should CLIENT fail to pay CONTRACTOR all or any part of the payment set forth in EXHIBIT B, CONTRACTOR may, at CONTRACTOR's option terminate this agreement if such failure is not remedied by CLIENT within thirty (30) days of written notice to CLIENT of such late payment.

18. SECTION HEADINGS. The headings of the several sections, and any Table of Contents appended hereto, shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.

19. SEVERABILITY. If any one or more of the provisions contained herein shall for any reason be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

20. REMEDIES NOT EXCLUSIVE. No remedy herein conferred upon or reserved to CLIENT is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or otherwise.

21. TIME IS OF THE ESSENCE. Time is of the essence in this Agreement and each covenant and term is a condition herein.

22. NO WAIVER OF DEFAULT. No delay or omission of CLIENT to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to CLIENT shall be exercised from time to time and as often as may be deemed expedient in the sole discretion of CLIENT.

23. ENTIRE AGREEMENT AND AMENDMENT. In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties and there have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be altered, amended or modified only by an instrument in writing, executed by the parties to this Agreement and by no other means. Each party waives their future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral agreements, course of conduct, waiver or estoppel.

24. SUCCESSORS AND ASSIGNS. All representations, covenants and warranties set forth in this Agreement, by or on behalf of, or for the benefit of any or all of the parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.

25. COMPLIANCE WITH LAW. CONTRACTOR shall, at his sole cost and expense, comply with all County, State and Federal ordinances and statutes now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of CONTRACTOR in any action or proceeding against CONTRACTOR, whether CLIENT be a party thereto or not, that CONTRACTOR has violated any such ordinance or statute, shall be conclusive of that fact as between CONTRACTOR and CLIENT.

26. CALIFORNIA LAW. This Agreement shall be governed by the laws of the State of California.

27. EXECUTION OF COUNTERPARTS. This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

28. AUTHORITY. All parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such entity(ies), person(s), or firm(s) and that all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement have been fully complied with. Furthermore, by entering into this Agreement, CONTRACTOR hereby warrants that it shall not have breached the terms or conditions of any other contract or agreement to which CONTRACTOR is obligated, which breach would have a material effect hereon.

29. PRECEDENCE. In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.

Agreement for Services between "CONTRACTOR", Firato Service Co., Inc. and the "CLIENT", South Santa Clara Valley Memorial District Gilroy Veterans Memorial

The parties have executed this Agreement to be effective on the date executed on 7/1/2021

By: _____
CLIENT (authorized rep.)

By: Nick Firato
CONTRACTOR (authorized rep)

Date: _____

Date: 6/10/2024



FIRATO
SERVICE CO., INC.

COMMUNICATION
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EXHIBIT A

Type of Service and Accommodations:

- 3 days per week nightly janitorial service.
- Service days will be Monday, wed, Friday in the evenings after hours.
- Contractor to provide all janitorial equipment and supplies necessary.
- Gilroy Veterans Memorial Hall to provide all paper supplies, trash liners, hand soap, and all other restroom and office supplies needed.

Total Monthly Cost For Labor, Supervision, Equipment & Supplies:

\$1,575.00

NIGHTLY JANITORIAL SPECIFICATIONS FOR GILROY VETERANS MEMORIAL HALL

MAIN ENTRANCE AND LOBBY AREA:

- Clean entryway doors with a squeegee.
- Empty wastebaskets and replace liners.
- Vacuum interior and exterior entry mats.
- Sweep and mop lobby tile and grout flooring.
- Dust all horizontal surfaces.
- Ensure that main entrance area is clean and presentable.

HARD WALL OFFICE:

- Empty wastebaskets and replace liners.
- Dust all baseboards and partition trim.
- Vacuum all carpeted areas.
- Remove finger marks from all office partition glass.

RESTROOMS:

- Thoroughly clean and disinfect urinals, toilet bowls, sinks, faucets and showers.
- Polish chrome fixtures.
- Clean mirrors and wash splash marks from walls.
- Wipe all doors and woodwork, removing finger marks.
- Wet mop floors, using an effective disinfectant.
- Restock all products as needed.

KITCHEN AREA:

- Empty wastebaskets and replace liners.
- Wipe exterior of appliances.
- Wipe clean exterior of waste cans.
- Sweep and wet mop kitchen floor, using an effective disinfectant.
- Remove finger marks and smudges from cabinet faces and refrigerator.

SECURITY:

- No persons shall be admitted into the building by janitors.
- All doors and main access points shall be locked during and after each service.

QUALITY ASSURANCE:

- Supervisor will routinely inspect the facility to ensure quality assurance.
- Account manager will inspect facility on a periodic basis and will receive any service requests for additional services needed.

EXHIBIT B

MATERIALS AND EQUIPMENT

A. Contractor provides all cleaning products and contractor provides all equipment. Client supplies restroom products and liners.

B. Payment for services and /or reimbursement of costs shall be made upon CONTRACTOR's satisfactory performance, based upon the scope and methodology contained in EXHIBIT A as determined by CLIENT.

C. Upon completion of the work detailed in EXHIBIT A and/or delivery to CLIENT of item(s) specified therein, CONTRACTOR shall submit to the CLIENT an invoice for the service performed. This invoice or claim must cite the assigned Contract Number. CLIENT shall evaluate the quality of the service performed and/or the item(s) delivered and if found to be satisfactory shall initiate payment processing. CLIENT shall pay invoices or claims for satisfactory work within 30 days of presentation.

D. CLIENT's failure to discover or object to any unsatisfactory work or billings prior to payment will not constitute a waiver of CLIENT's right to require CONTRACTOR to correct such work or billings or seek any other legal remedy.

EXHIBIT C

STANDARD INDEMNIFICATION AND INSURANCE PROVISIONS

For Contracts REQUIRING Professional Liability Insurance

INDEMNIFICATION

Indemnification Pertaining to other than Professional Services:

CONTRACTOR shall defend, indemnify and save harmless the CLIENT, its officers, agents and employees from any and all claims, demands, damages, costs, expenses (including attorney's fees), judgments or liabilities arising out of this Agreement or occasioned by the performance or attempted performance of the provisions hereof; including, but not limited to, any act or omission to act on the part of the CONTRACTOR or his agents or employees or other independent contractors directly responsible to him; except those claims, demands, damages, costs, expenses (including attorney's fees), judgments or liabilities resulting from the sole negligence or willful misconduct of the CLIENT.

CONTRACTOR shall notify the CLIENT immediately in the event of any accident or injury arising out of or in connection with this Agreement.

Indemnification Pertaining to Professional Services:

CONTRACTOR shall indemnify and save harmless the CLIENT, its officers, agents and employees from any and all claims, demands, damages, costs, expenses (including attorney's fees), judgments or liabilities arising out of the negligent performance or attempted performance of the provisions hereof; including any willful or negligent act or omission to act on the part of the CONTRACTOR or his agents or employees or other independent contractors directly responsible to him to the fullest extent allowable by law.

CONTRACTOR shall notify the CLIENT immediately in the event of any accident or injury arising out of or in connection with this Agreement.

INSURANCE

Without limiting the CONTRACTOR's indemnification of the CLIENT, CONTRACTOR shall procure the following required insurance coverages at its sole cost and expense. All insurance coverage is to be placed with insurers which (1) have a Best's rating of no less than A: VII, and (2) are admitted insurance companies in the State of California. All other insurers require the prior approval of the CLIENT. Such insurance coverage shall be maintained during the term of this Agreement. Failure to comply with the insurance requirements shall place CONTRACTOR in default. Upon request by the CLIENT, CONTRACTOR shall provide a certified copy of any insurance policy within ten (10) working days.

Workers' Compensation Insurance: Statutory Workers' Compensation and Employers Liability Insurance shall cover all CONTRACTOR's team members while performing any work incidental to the performance of this Agreement. The policy shall provide that no cancellation, or expiration or reduction of coverage shall be effective or occur until at least thirty (30) days after receipt of such notice by the CLIENT.

In the event CONTRACTOR is self-insured, it shall furnish a copy of Certificate of Consent to Self-Insure issued by the Department of Industrial Relations for the State of California. This provision does not apply if CONTRACTOR has no employees as defined in Labor Code Section 3350 et seq. during the entire period of this Agreement and CONTRACTOR submits a written statement to the CLIENT stating that fact.

General and Automobile Liability Insurance: The general liability insurance shall include bodily injury, property damage and personal injury liability coverage, shall afford coverage for all premises, operations, products and completed operations of CONTRACTOR and shall include contractual liability coverage sufficiently broad so as to include the insurable liability assumed by the CONTRACTOR in the indemnity and hold harmless provisions of the Indemnification Section of this Agreement between CLIENT and CONTRACTOR. The automobile liability insurance shall cover all owned, non-owned and hired motor vehicles that are operated on behalf of CONTRACTOR pursuant to CONTRACTOR's activities hereunder. CONTRACTORS shall require all subcontractors to be included under its policies or furnish separate certificates and endorsements to meet the standards of these provisions by each subcontractor.

Professional Liability Insurance. Professional liability insurance shall include coverage for the activities of CONTRACTOR's professional staff with a combined single limit of not less than \$1,000,000 per occurrence or claim and \$1,000,000 in the aggregate. Said policy or policies shall provide that CLIENT shall be given thirty (30) days written notice prior to cancellation, expiration of the policy, or reduction in coverage.

Thank You for Your Business!

Firato Service Co., Inc.

380 Tomkins Ct,
Gilroy, CA 95020

Phone: **408-779-4101**

www.firato.com

FIRATO
SERVICE CO., INC.

COMMUNICATION
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FIRATO SERVICE CO., INC.

7/23/2024

James Gargiulo
Executive Director
South Santa Clara Valley Memorial District
Gilroy Veterans Memorial Hall
74 W. 6th Street, Suite A,
Gilroy, CA 95020

Thank you for giving Firato Service Co., Inc. the opportunity to submit a proposal for floor cleaning services of your facility in Gilroy.

Per our walkthrough, with the goals and expectations set forth. Firato Service Co., Inc. proposes to provide the following:

Scope of work:

- Machine scrub interior and exterior red tile and grout flooring throughout facility and apply sealer.

*****Please note that some existing stains may be permanent and will not be able to be removed with the services listed above.*

Total cost for labor, equipment, supplies and supervision:	\$800.00
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Please review the proposal and call me directly with any questions you may have. Thank you for your time and we hope you will give us the opportunity to provide with excellent service.

Authorized Signature Date
James Gargiulo
Gilroy Veterans Memorial Hall

Nick Firato 7/23/2024

Authorized Signature Date
Nick Firato
Firato Service Co., Inc.

FIRATO SERVICE CO., INC.

7/23/2024

James Gargiulo
Executive Director
South Santa Clara Valley Memorial District
Gilroy Veterans Memorial Hall
74 W. 6th Street, Suite A,
Gilroy, CA 95020

Thank you for giving Firato Service Co., Inc. the opportunity to submit a proposal for floor cleaning services of your facility in Gilroy.

Per our walkthrough, with the goals and expectations set forth. Firato Service Co., Inc. proposes to provide the following:

Scope of work: Annual and Quarterly Floor Waxing Services:

Annually: Strip, machine scrub, and apply 5 coats of wax to all VCT flooring at the above address.

- \$2,250.00

Quarterly: Machine scrub and apply 2 coats of wax to all VCT flooring at the above address.

- \$895.00 per service. 3 services over the course of a year totaling \$2,685.00

****Please note that some existing stains maybe permanent and will not be able to be removed with the services listed above.*

Total cost for labor, equipment, supplies and supervision:	\$4,935.00
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Please review the proposal and call me directly with any questions you may have. Thank you for your time and we hope you will give us the opportunity to provide with excellent service.

Authorized Signature Date
James Gargiulo
Gilroy Veterans Memorial Hall

Nick Firato 7/23/2024

Authorized Signature Date
Nick Firato
Firato Service Co., Inc.